TOWERGATE INSURANCE BROKERS – ABOUT US





OUR VISION:

TOWERGATE INSURANCE BROKERS IS COMMITTED TO OFFERING A COMPELLING SERVICE PROPOSITION ENSURING CLIENTS HAVE THE RIGHT RISK MANAGEMENT AND INSURANCE IN PLACE TO KEEP THEIR BUSINESSES AHEAD

PLACEMENT PHILOSOPHY

Our placement philosophy is completely client centric by being cover focused. We work with our strategic insurers to secure differentiated products, prices and services, so we can deliver the best outcomes for Clients. By investing in the relationships we have with insurers we can support the service proposition which is the bedrock of our offering

OUR KEY PARTNERS INCLUDE:



























ADVISORY DIVISION

With 1850 colleagues, our Advisory Division has the largest footprint and national reach making us one of the **UK's largest independent insurance brokers**. Our range of clients cover the spectrum of UK businesses and organisations to whom we provide insurance solutions, risk management support and claims excellence.

OUR NUMBERS:

100 100 CLAIMS EXPERTS

ACROSS 30 LOCATIONS

500

OVER 500 FACE-TO-FACE

ADVISERS LIK WIDE

£650M

OVER £650 MILLION WORTH OF GROSS WRITTEN PREMIUM IS PLACED WITH TOWERGATE INSURANCE BROKERS

OVER 80 INSURANCE SCHEMES AND SPECIALISMS MORE THAN 50 OFFICES FROM INVERNESS TO TAUNTON, BELFAST TO NORWICH

250K

OVER 250,000 UK BUSINESSES ASK

OUR ADVISERS AND EXPERTS TO

PLACE THEIR INSURANCE EVERY YEAR

OUR AWARDS:

IT'S NOT JUST A NUMBERS GAME, WE'RE PROUD OFTHE FOLLOWING AWARDS AND ACCREDITATIONS





CLAIMS PROPOSITION

Claims



Dedicated

Claims

Executive



Regular

claims review









with access to specialist resources

Pre-renewal cleansing to strengthen

negotiations resulting in lower premiums

CORE VALUES:







EXPERT RELATIONSHIPS TECHNICAL ADVICE

OUR PROMISE IS TO NEVER LEAVE YOU UNDER-ADVISED

LEARNING & DEVELOPMENT - TRAINING, **PROFESSIONALISM**



Over 85,000 CPD hours completed including over 11,000 Technical modules completed to ensure we provide great technical advice

Over 17,000 structured learning hours completed on subjects such as leadership, sales, softskills, product

and technical skills



designed and delivered with the aim to grow and develop our people so they reach their desired career path



employees sponsored to complete external qualifications or apprenticeships

QUALITY ASSURANCE



process

Oversight of the quality

Regular review of key of sales and Customer placement Outcomes



Internal and external Auditing undertaken Insight used to help to

identify

potential

deficiencies in

cover

Assists with training and development needs of colleagues



The outcome is to enhance the quality of service to clients

HEALTH & PROTECTION



HEALTH - products offered include: private medical insurance, health cash plans, dental insurance, travel insurance



WELLBEING - services offered include: employee assistance programmes, health screenings, occupational health, mental health, financial health



PROTECTION - products offered include: Income protection, group life insurance, critical illness cover, business protection



Whether in the UK or abroad, we can ensure you benefit from truly local service and expertise provided by our network of approved brokers 'on the ground' in over 500 offices in 100+ countries across 6 continents.

RISK MANAGEMENT



Risk Management is a core component of our integrated service offering - we are a business and risk



Our objective is to raise awareness of Best Practice and help clients improve standards.



We proactively support clients with regards risk identification, mitigation and elimination. We provide guidance on current risks and exposures plus emerging and sector risks



As Insurers are also beneficiaries of our risk improvement activity we seek financial support from them to offset the cost of this crucial activity

TRADE CREDIT

WHAT IS CREDIT INSURANCE?



non-payment

ᠳ Protection against risk of

or services



Supplied from one business to another (B2B)



WHY IS CREDIT INSURANCE SO IMPORTANT?

- Asset over which you have least control Domino Effect
 - Trade Debtors often one of the largest assets
- Crucial for exporters who face increased uncertainty and risk